

Staco Systems

Leader in Design, Manufacturing of LED Pushbutton Switches

Staco Systems is a world leader in design and manufacturing of LED pushbutton switches and control solutions for avionics, aerospace and defense applications. A veteran in the industry, Staco Systems has designed and manufactured switches since its commencement in 1958. For over 50 years, Staco Systems has been a pioneer in the avionics industry, leading the way in reliably built products and reasonably priced parts.

Based in Costa Mesa, Calif., Staco Systems achieved remarkable growth and record-setting sales in 2008 — at a time when economic issues slowed progress across the marketplace. While the aerospace industry faced a sharp decline, Staco Systems expanded into overseas markets and gained market share on its competitors.

Quality combined with short lead times continues to drive customers to Staco Systems and their record sales achievements clearly indicate the level of satisfaction customers have with the company. Staco Systems projects another record-setting year in 2009.

Despite the manufacturing sector turmoil, Staco Systems is aggressively expanding its international presence and grew 10 percent over the same period last year while the rest of the industry is shrinking. The company added sales reps in Asia, Russia and Africa last year and a new international Sales Manager based out of Honk Kong.

Staco Systems effectively expanded its engineering department and research and development (R&D) team in order to advance its capabilities to transform any unique customer need into world-class products. The design engineers are practiced in developing products that are driven by diverse regulatory compliance needs from MIL-S-22885 to RoHS.

With a workforce now spanning the globe and representing some of the top companies in aerospace and defense



such as General Dynamics, Raytheon, Lockheed Martin, L3 Communications and Boeing, achieving AS9100B certification in conjunction with its prestigious ISO 9001:2000 certification was important to maintain Staco Systems' dedication to providing excellent customer service and outstanding product quality. AS9100B is an internationally recognized aerospace quality system standard and is preferred by a majority of the aerospace industry's current and potential customers.

Notwithstanding the tough economic conditions, Staco Systems successfully remained a key player in the advancement of cutting-edge technology in this rapidly changing aviation industry. The company achieved a milestone product advancement with the S100, a new, low-cost 4-pole double throw (4PDT) switch. The S100 provides reliability, NVIS compatibility, sunlight readability, High Bright (HB) LED illumination, watertight sealing and voltage dimming. The S100 switch's 4PDT configuration, uniform lighting, low surface temperature, and longer actuation life set this design apart from any other switch currently on the market.

To respond effectively to changing market dynamics and to maintain a strong competitive edge, Staco Systems has added full sub-assembly capabilities to their product portfolio. Sub-assemblies are a logical next step for Staco Systems and will be a valuable asset to their marketability.

Staco Systems recently received an Export Achievement Certificate presented by the U.S. Commercial Service in recognition of Staco Systems' recent export accomplishments. The Export Achievement Certificate was created to recognize small and

medium-sized enterprises and organizations that have successfully entered the international marketplace for the first time or that have successfully entered a new market. The award confirmed Staco Systems concrete foundation in maintaining its leadership position and its solid strength and well-defined strategy.



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