

## ILS MRO Services

### Power Your Profits

For more than 30 years, ILS has provided information via its global electronic marketplace to enable subscribers in the aviation, marine and defense industries to buy and sell parts, equipment and services. Started in 1979, ILS is the first, largest, and most active business-to-business electronic marketplace with more than 20,000 subscribers all over the world; including, 550 air carriers, 790 repair stations, and most of the world's largest OEMs, distributors and resellers.

ILS offers a variety of services tailored specifically to the aviation maintenance, repair and overhaul industry in three important areas: sales and procurement; inventory and process management; and market intelligence.

#### Sales and Procurement

Buyers can locate maintenance, repair and overhaul providers with MRO services from ILS. Using our database, you can search a worldwide community of aviation's elite suppliers, totaling over 790 repair facilities listing 2.9 million items. ILS' MRO services let you see the average cost to overhaul, repair, bench check and exchange items, including the average turnaround time to complete your request. You can also contact suppliers directly using our easy-to-use online RFQ system.

Repair shops can market their services to an active marketplace of serious buyers. ILS Buyers search the MRO database approximately 3,700 times each business day, to find more than 81,000 items a month. With ILS' MRO services, you can increase your earnings, open new markets, and reach prospects from all over the world.

The screenshot shows the ILSmart.com website interface. At the top, there's a navigation bar with links for '1-Click Locator', 'ILS Exchange', 'Market Intelligence', 'My ILS', and 'Additional Services'. Below this is a search bar with 'Keyword Search' and 'Search' buttons. The main content area is titled 'MRO Availability Results' and shows a search for 'A10C'. The results table has columns for 'Part No', 'AC Part No', 'Exchange', 'Average Price (\$)', and 'Average TAT (Days)'. The table lists several entries, including 'A10C' with an average price of \$1,560.00 and an average TAT of 15 days. The website also features a sidebar with various search filters like 'Parts Availability (330)', 'MRO Capability (140)', and 'Supplier Directory (0)'.

#### Inventory and Process Management

ILS also offers powerful MRO management software. Backed by the leader in aviation e-commerce technology, ILS MRO Optimizer is the first and only management software that is fully integrated with ILSmart.com.

Whether you manage a multi-user enterprise, run a repair shop, or own a small one-computer business, ILS MRO Optimizer is scalable to fit your needs. ILS MRO Optimizer is easy to learn and use for beginners or casual users, but has features and functions to enable power users to operate at maximum efficiency.

ILS MRO Optimizer allows you to instantly and accurately track parts and components through the entire repair process. It enables your company to reduce turn around times (TAT), lower your investment in spares, control costs, complete repairs on schedule, and quickly identify jobs that are running behind schedule. You can

capture and invoice all costs, including vendor-outsourced repairs, and track the source of all parts from previous teardowns. It also provides a complete labor analysis by job and labor category. ILS MRO Optimizer provides instant answers to make your repair shop more effective and competitive.

#### Market Intelligence

And finally, as aviation's largest and most active e-marketplace, ILS is uniquely qualified to provide in-depth supply, demand, and pricing data for specific parts and MRO services. This data is used for a variety of purposes, such as establishing pricing levels and keeping competitive in a dynamic industry.

For more information,  
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