

## CORRIDOR® Aviation Service Software Navigating Economic Headwinds, Positioning for Blue Skies

As economic headwinds make the fight for survival a reality, we must find new ways to streamline operations. Just “getting the job done” is no longer sufficient. Businesses are challenged to do more with less, to maximize efficiency while lowering costs — all without compromising customer service or safety.

Software automation is a key to the solution. But not all software applications are alike, and choosing the best package for your business is critical. CORRIDOR® Aviation Service Software is proven to positively impact aviation service providers throughout the industry. Developed by Austin, Texas-based Continuum

filled with steps that provided zero value to the business and the customer. Today, businesses using CORRIDOR are generating work orders from quotes with a mouse click, requesting parts and tracking labor with barcode readers, and connecting departments digitally to ensure all team members have real-time data on each job and every customer. CORRIDOR provides the tools necessary to remove unnecessary steps, enable employees to perform higher levels of direct service, and ensure all effort is adding value. These incremental process improvements add up to a significant impact on customer service and the bottom line. The increased organization and

CORRIDOR’s modular system is customizable to suit aviation service providers of every size and mission. Some of the integrated modules include Inventory, Work Order, Rotable Management, Line Sales & Management, Regulatory Compliance, Quoting, Maintenance Records Integration, Multi-Currency, Sales Order, Accounting Integration, and more.

“CORRIDOR is developed specifically for the aviation industry, and we take our cues from it,” says Demeis. “Improvements and advancements to the software come directly from our industry leaders. The direction of CORRIDOR’s development is influ-



Using CORRIDOR to create a customer quote



Tracking labor and work order tasks in CORRIDOR



Managing inventory in CORRIDOR

Applied Technology over a decade ago, CORRIDOR’s proven benefits are more crucial than ever. “CORRIDOR helps businesses get lean and mean,” says Jack Demeis, Continuum’s founder and president. “It trims away the redundancy and duplication of effort in established processes, and increases accuracy, allowing you to focus on safety, reduced cost of ownership and up time.”

Not long ago, performing maintenance consisted of stacks of clipboards and binders, parts were requested in person, inventory levels could not be counted on, and invoice delivery at departure was very rare. Processes were

efficiency, improved safety, and lower costs CORRIDOR provides will not only help aviation service providers survive now. These stronger businesses will be positioned to take the advantage once the headwinds subside.

As CORRIDOR-enabled organizations grow, so will the application. In the more than 13 years that CORRIDOR has been impacting aviation service businesses, it has grown from a strong work order and inventory management system to a comprehensive enterprise solution with expanded capabilities to manage fueling, track compliance, handle multiple currencies, integrate maintenance records, and more.

enced by the direction our customers need their businesses to go,” he adds.

As the industry evolves and adapts to economic shifts, CORRIDOR will continue to be a catalyst to strengthen aviation service providers — today and beyond. To experience CORRIDOR, contact Continuum Applied Technology and request a personalized demo.

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